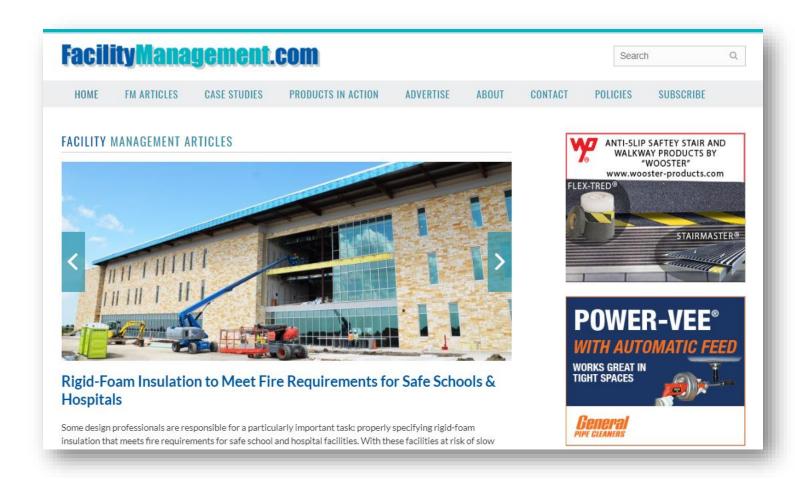
2024 Media Kit

Facility Management.com

Educating: Facilities Management Professionals Serving: Educational, Health Care & Related Industries



Editorial Calendar

Editorial Mission Statement

FacilityManagement.com reports on the topics, issues, trends and products impacting facilities management professionals in U.S. public & private schools, colleges & universities, hospitals and related industries. By providing these decision-makers with access to timely content and product news, we serve as an informational resource enabling them to operate and maintain buildings efficiently, economically, safely, securely and green.

FacilityManagement.com

January	Energy Benchmarking • Restrooms • Snow/Ice
February	Drain Cleaning • Security • Waste/Recycle
March	Spring Prep • Bird/Pest Control • Carpeting
April	HVAC: Cooling • Roofing • Grounds Care
May	Al for Facilities • Plumbing • Doors/Locks
June	Summer Prep • Flooring • Renewable Energy
July	CMMS • IoT Devices • Green Design
August	Carbon Red • Lighting • HVAC: IAQ
September	Interiors • Renovation • Energy Audits
October	Drain Cleaning • Flooring • Access Control
November	Carpeting • Building Auto • Signage/Wayfinding
December	Winter Prep • Maintenance • IoT

FMNews

January	LEED • Green Design • Interiors
February	loT • Drain Cleaning • Carpeting
March	Spring Prep • Grounds Care • CMMS
April	Building Auto • HVAC: Cooling • Carbon Red
May	Roofing • Bird/Pest Control • Maintenance
June	Summer Prep • Aerial Lifts • Waste/Recyle
July	Al for Facilities • Doors/Locks • Flooring
August	Carpeting • Renovation • Energy Benchmarking
September	Plumbing • Security • Renewable Energy
October	Drain Cleaning • HVAC: IAQ • Energy Audits
November	Flooring • Signage/Wayfinding • IoT Devices
December	Winter Prep • Snow/Ice • Access Control

Marketing Opportunities



FacilityManagement.com

FacilityManagement.com is a leading online resource facility managers turn to for industry information. Website sponsorships provide advertisers with an unparalleled opportunity to create top of mind awareness with a targeted audience who are high level building and maintenance product decision-makers. Drive prospects to your website who are eager for product news and increase your opportunity to grow revenue with our engaged readers.

Rates

Medium Rectangle (300x250) 3 months - \$1,350 total 6 months - \$2,400 total 12 months - \$4,200 total



FMNews

FMNews is published monthly and deployed to 20,000+ subscribers who are hungry for content that allows them to make better purchasing decisions. Since FMNews keeps facilities management personnel informed with a continual stream of relevant content, building and maintenance manufacturers are provided with a proactive marketing tool that increases their opportunity to interact with these decision-makers.

Rates

Medium Rectangle (300x250)

1x: \$1,400, 3x: \$1,250, 6x: \$1,150, 12x: \$1,050

2024 Schedule			
Month	Publishes	Closes	
January	1/11	1/8	
February	2/8	2/5	
March	3/7	3/4	
April	4/11	4/8	
May	5/9	5/6	
June	6/6	6/3	
July	7/11	7/8	
August	8/8	8/5	
September	9/12	9/9	
October	10/10	10/7	
November	11/7	11/4	
December	12/5	12/2	

Marketing Opportunities



FMProducts

FMProducts is published monthly and deployed to 20,000+ subscribers. This product-driven newsletter keeps facilities managers up-to-date on the latest products. FMProducts offers advertisers a fantastic opportunity to put their sales message in front of decision-makers at an affordable rate.

Rates

Product Profile – 1x: \$950, 3x: \$850, 6x: \$800, 12x: \$750

2024 Schedule

Month	Publishes	Closes
January	1/25	1/22
February	2/22	2/19
March	3/21	3/18
April	4/25	4/22
May	5/23	5/20
June		
July		
August	8/22	8/19
September		
October		
November		
December	•	<u>-</u>

GRAYWOLF SENSING SOLUTIONS ADVANCED ENVIRONMENTAL INSTRUMENTATION INDOOR AIR QUALITY Respond to Complaints Conduct Baseline Surveys LEED, WELL, HVAC apps more... TAKE A CLOSER LOOK VIEW APPLICATION NOTES www.GrayWolfSensing.com 1-203-402-0477

Email

Let FacilityManagement.com deliver your email sales message cost-effectively and reliably to 20,000+ subscribers. Our email database allows your company to establish one-to-one relationships with high level buyers of building and maintenance products across the country. These decision-makers control budgets for construction, renovation and maintenance. Cross channel marketing has become the way to ensure that existing customers and new prospects are reached. All email campaigns are fully compliant with the CAN-SPAM Act.

PERFORMANCE GUARANTEE

10% – Open Rate 2% – Click-Thru Rate

Rates

1x: \$2,800, 3x: \$2,600, 6x: \$2,200, 12x: \$2,000

Specs:

- Files Accepted: html code, jpg/png (800x900), subject line, click-thru url
- Images at 72 dpi
- File Size Maximum: 150k
- Submit 5 days prior to deployment date

Publisher's Sworn Statement (September, 2023)

Field Served

FacilityManagement.com reports on the topics, issues, trends and products impacting facility managers and similar titles in educational, health care and related industries across the United States.

Mission

To educate and inform facility mangers, superintendents of buildings & grounds, physical plant directors, chief engineers and related titles in order to allow these professionals to operate, maintain and design buildings efficiently, economically, safely, securely and green.

Circulation/Analytics

FacilityManagement.com

- 7,517 Unique Visitors (monthly)*
- 37,954 Page Views (monthly)*
- 1:31 User Session Duration (monthly)*
- 0.56% Advertiser CTR
 *Google Analytics

FMNews

- Published 12 times a year
- 20,529 Subscribers
- 22.34% Open Rate
- 1.56% Bounce Rate
- 0.97% Advertiser CTR

FMProducts

- Published 12 times a year
- 20,442 Subscribers
- 21.37% Open Rate
- 1.82% Bounce Rate
- 1.15% Advertiser CTR

Email

- 20,305 Subscribers
- 15.46% Open Rate
- 1.86% Bounce Rate
- 2.31% Advertiser CTR

-Line Murphy

I certify that the information in this Publisher's Statement is correct.

Linc Murphy Publisher

 ${\it Facility} Management.com$

FM Communications

Ad Specs • Terms & Conditions

FacilityManagement.com

- Website ads appear on a Run-of-Site (ROS) billboard. Each billboard has 5 positions resulting in advertisers receiving a 20% Share-of-Voice (SOV).
- Specs:
 - o Medium Rectangle: 300x250, 40kb max
 - o Files accepted: animated gif (preferred), png or jpg Images at 72 dpi
 - 3 loop max with 5 second delay between animations
 - o Provide click-thru url
 - Submit 3 days prior to start date

FMNews

- Sponsorship positions are exclusive
- Specs:
 - Medium Rectangle: 300x250, 40kb max
 - Files accepted: gif (preferred), jpg (must be static no looping) Images at 72 dpi
 - o Provide click-thru url
 - Submit 3 days prior to deployment date

FMProducts

- Specs:
 - → Headline + 50 word descriptive 225x225 gif/jpg image, 25kb max Images at 72 dpi
 - o Provide click-thru url
 - Submit 3 days prior to deployment date

Publisher's Terms & Conditions

- FM Communications reserves the right to reject any advertisement and all advertising is subject to publisher's approval.
- Advertiser and its agency agree to defend and indemnify publisher from any claims or damages arising from placement of advertising with FM Communications.
- Any deliberate attempt to simulate FacilityManagement.com's format is not permitted without written authorization
 and publisher reserves the right to place the word "advertisement" with copy which, in publisher's opinion, resembles
 editorial matter.
- A contract may be suspended or canceled upon written notice received by publisher prior to the published space close.
- Advertisers not fulfilling contractual obligations are subject to short rate.
- Payment terms are net 30 days. Overdue accounts may be charged a 1.5% per month finance charge or the maximum legal rate of interest allowed by law for all past due invoices.
- Publisher's liability for any error will not exceed the charge for the advertisement in question.
- Publisher reserves the right to hold the advertiser and/or its agency jointly and severally liable for such monies as are due and payable to publisher.
- If any action/equity is necessary to enforce the terms of this agreement, the prevailing party will be entitled to reasonable attorney fees, costs and expenses in addition to any other relief to which such prevailing party may be entitled.
- This agreement shall be governed in all respects by the laws of the commonwealth of Massachusetts without regard to its conflict of laws provisions.
- All actions, claims or disputes arising under or relating to this agreement shall be brought in a Massachusetts federal or state court.

FM Communications

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